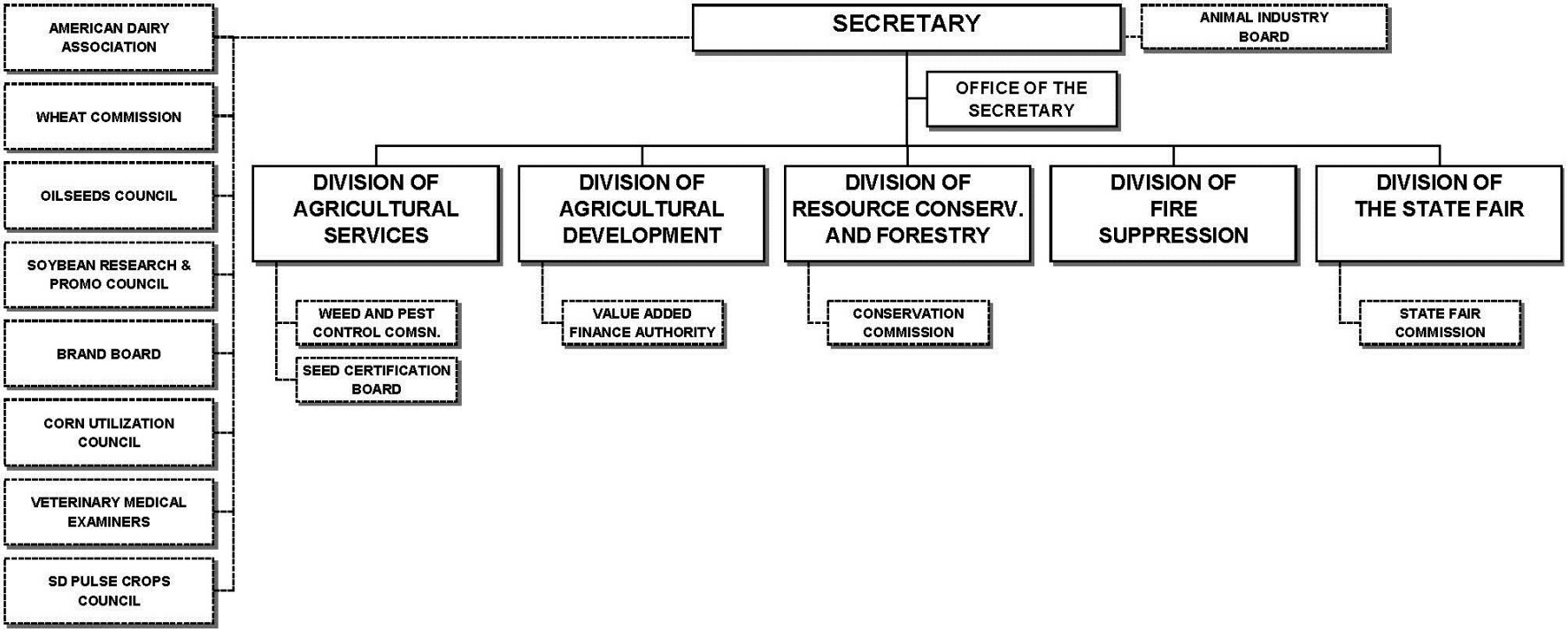
Secretary Lucas Lentsch

SOUTH DAKOTA DEPARTMENT OF AGRICULTURE

STATE'S #1 INDUSTRY

- Over $25.6 billion impact
- >30% of state's total economic output
- 32,000 farms and ranches
- 1 in 5 jobs is ag-related
- Employs over 115,000

Department of Agriculture



BOARDS AND COMMISSIONS

Advisory Boards (5)

- Value Added Finance Authority
- Weed and Pest Control Commission
- State Fair Commission
- State Conservation Commission
- State Seed Certification Board

BOARDS AND COMMISSIONS

<u>Policy/Budgetary Boards (9)</u>

- Animal Industry Board
- Brand Board
- American Dairy Association
- Oilseeds Council
- Soybean Research & Promotion Council
- Corn Utilization Council
- Board of Veterinary Medical Examiners
- Pulse Crops Council
- Wheat Utilization Research & Marketing Development Commission

OFFICE OF THE SECRETARY

Responsibilities
▪ Leadership ▪ Industry Relationships ▪ Communications ▪ Policy/Legislation ▪ Special Projects ▪ Fiscal Management

DIVISION OF

AGRICULTURAL SERVICES

Programs	
▪ Animal Remedy ▪ Apiary (bee hives/honey) ▪ Dairy ▪ Egg ▪ Feed ▪ Fertilizer	▪ Nursery ▪ Pesticide ▪ Plant Quarantine ▪ Rodent Control ▪ Seed ▪ Soil Amendments ▪ Weed & Pest Control

DIVISION OF

AGRICULTURAL DEVELOPMENT

Programs
▪ Finance and Mediation ▪ Crop and Livestock Marketing ▪ Business Development

DIVISION OF

RESOURCE CONSERVATION AND FORESTRY

Programs

- Resource Conservation
- Community Forestry
- Forest Health
- Service Forestry

DIVISION OF

WILDLAND FIRE

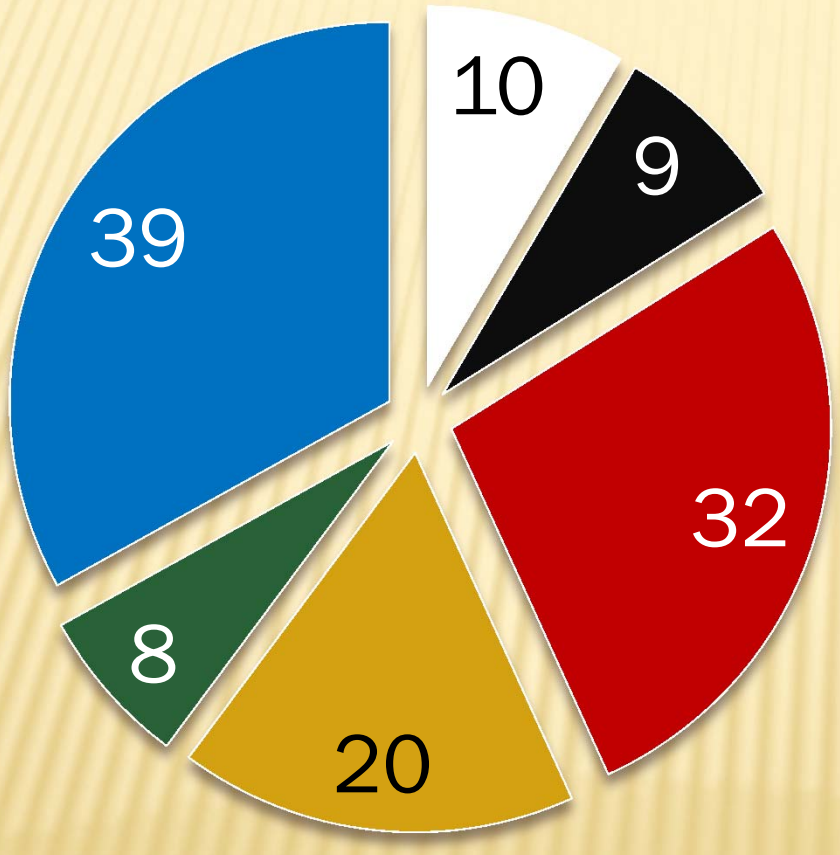
Programs	
▪ Fire Suppression ▪ Prescribed Fire ▪ Wildland Fire Training ▪ Fire Aviation Support ▪ Fire Management	▪ Hazardous Fuels Mitigation ▪ Volunteer Fire Assistance ▪ Rural Fire Equipment ▪ Dispatch ▪ Fire Prevention

DIVISION OF

STATE FAIR PARK

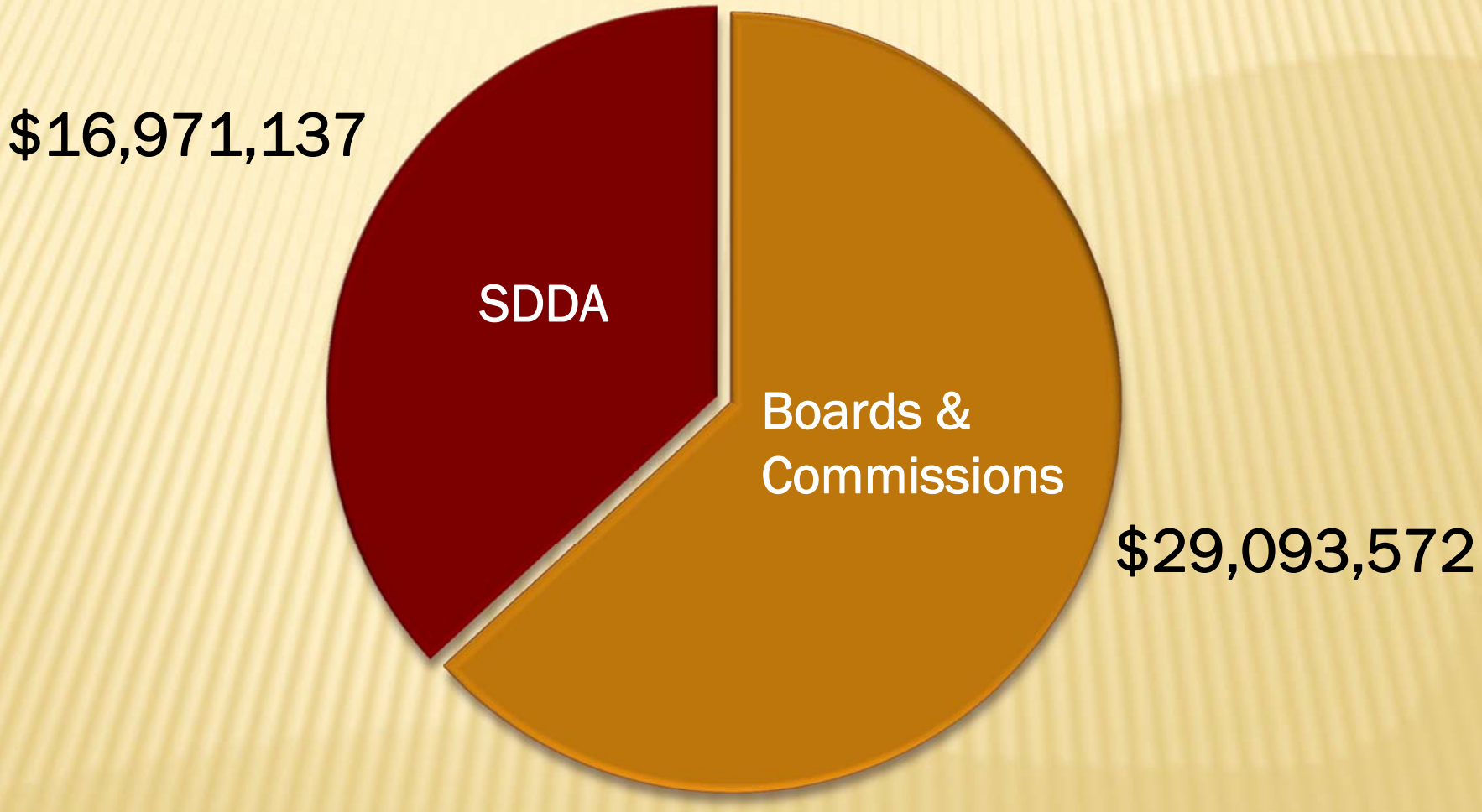
Responsibilities	
▪ State Fair Planning & Management ▪ Marketing & Events ▪ Camping & Competitive Exhibits	▪ State Fair Foundation ▪ State Fair Commission ▪ Building Maintenance

STAFF: 118 FULL-TIME

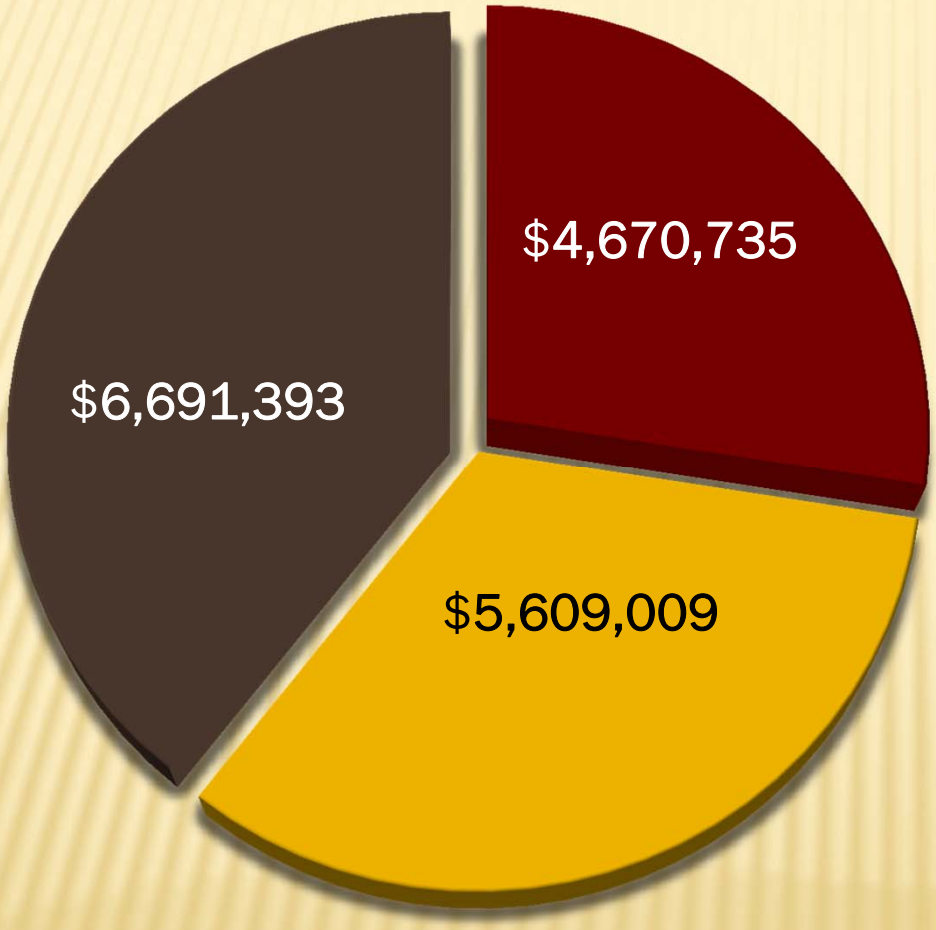


- Office of the Secretary
- Ag Development
- Ag Services
- Resource Conservation & Forestry
- State Fair Park
- Wildland Fire

TOTAL 2015 BUDGET: $46,064,709

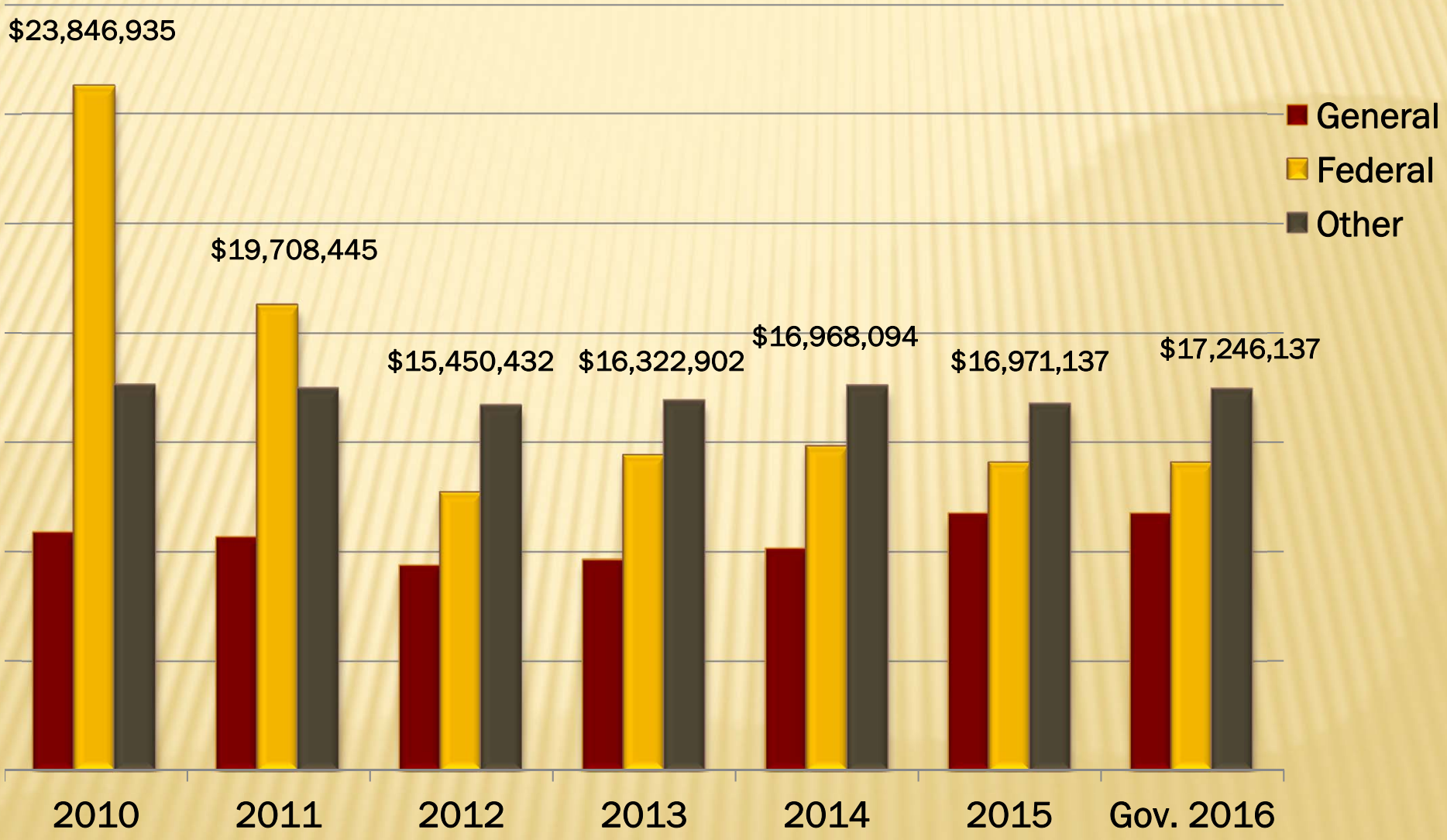


SDDA 2015 BUDGET: $16,971,137



- General Funds Budgeted
- Federal Fund Authority
- Other Fund Authority

HISTORICAL FUNDING



YEAR IN REVIEW

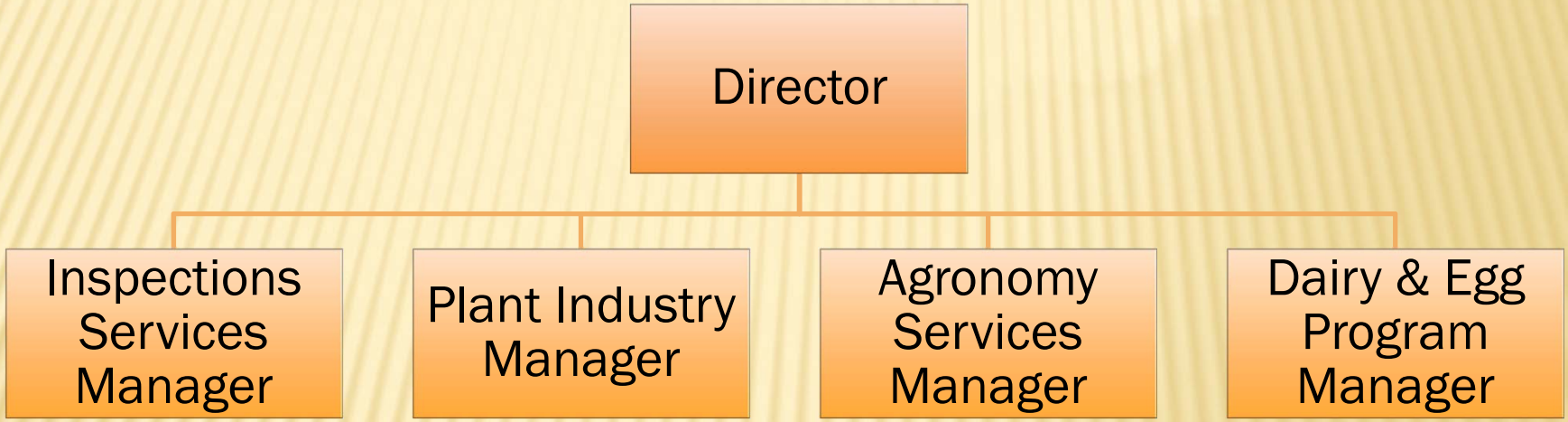
MODERNIZATION OF SERVICE DELIVERY

- Web Based Certification for Commercial Pesticide Applicators
- Online License Renewal
- Paperless Inspection System

IN 2014, THE DIVISION OF AG SERVICES

- Recycled 214,910 pesticide containers (just short of 2 million since 1993)
- Registered or renewed 6,854 pesticide products
- Licensed 4,005 commercial pesticide applicators
- Licensed 2,610 private pesticide applicators
- Handled 95 pesticide and fertilizer spill/drift complaints
- Monitored sales of 3,238,449 tons of feed and 2,090,010 tons of fertilizer
- Performed 221 apiary inspections, registered 228 beekeepers in over 350,000 colonies spread between 6,800 locations.
- Performed 11 pest surveys over a period of 8 months at over 670 locations.
- Issued 170 seed certificates
- Issued 128 nursery certificates

AG SERVICES DIVISION REORGANIZATION



FINANCE PROGRAMS

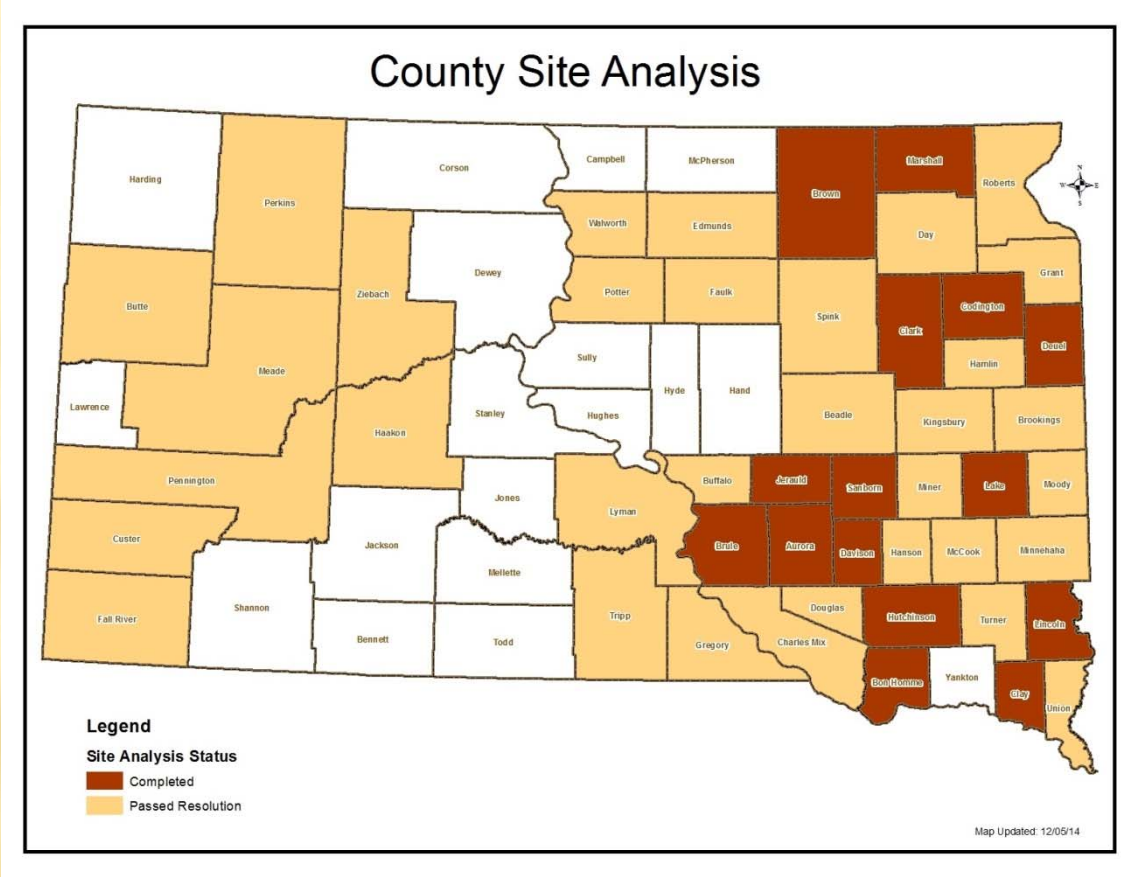
- Rural Rehab funds in active loans and commitments: $6 million
- Rural Rehab Funds Available: $944,246
- Bridge Loans: $1.2 million
- Livestock Participation Loans for 8 blizzard-related loans

AG MEDIATION & FINANCE COUNSELING

- Agricultural credit
  - 72 requests
  - 27 mediations
- Oil/gas requests-0
- Federal lands requests-0

COUNTY SITE ANALYSIS PROGRAM

- Requested by 48 county commissions
- 15 counties complete
- Good, better and best sites for livestock and ag industrial use
- 15 counties underway for FY15



INTERNATIONAL TRADE

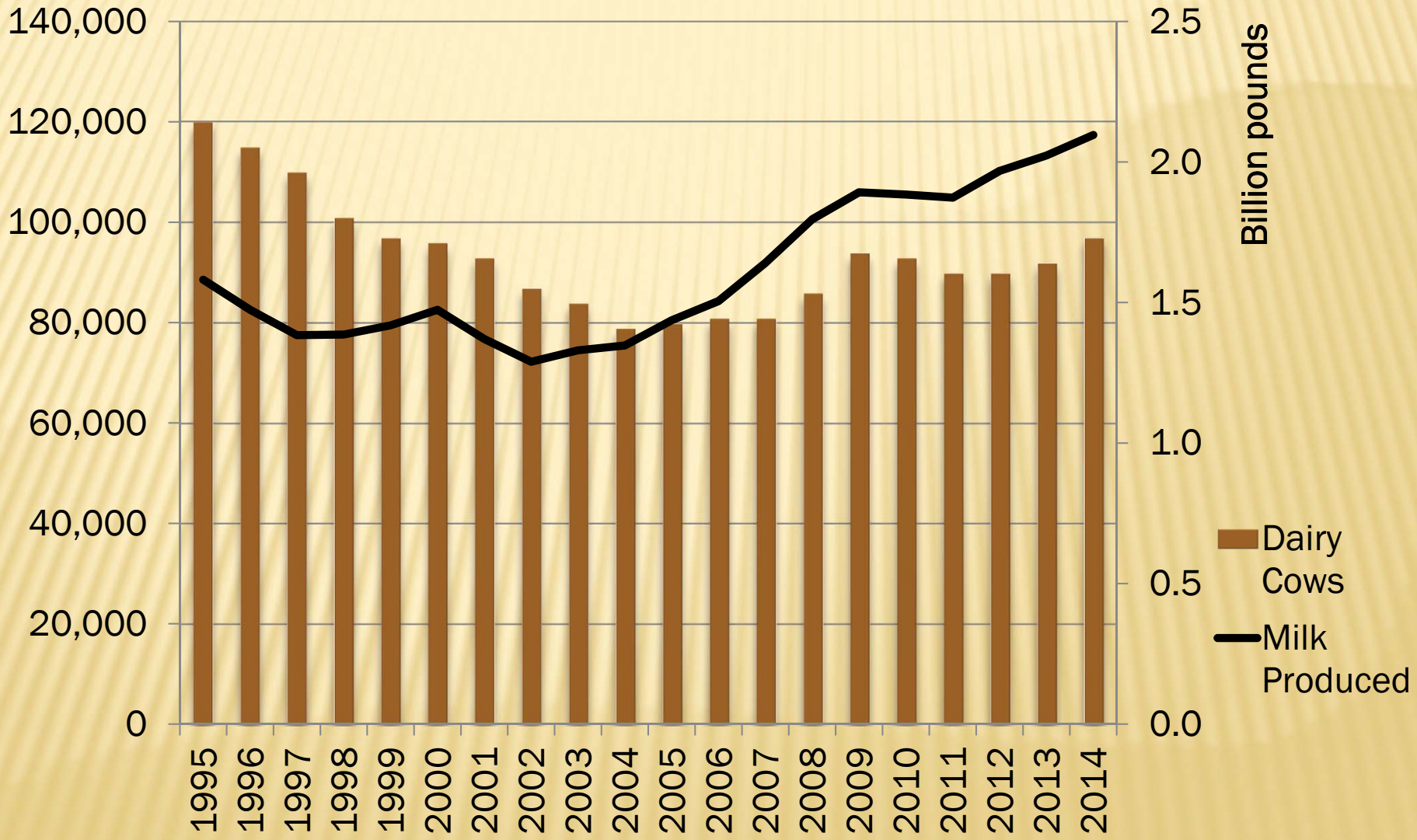
- Governor's Trade Mission to China with GOED
- Hosted Anyou Group in SD - large Chinese swine feed suppliers as a result of Governor's Trade Mission
- Kazakhstan Beef Genetics Trade Mission-Used US Livestock Genetic Export Funds
- Hosted Eurasia Group-Only John Deere dealer in Kazakhstan as a result of Kazakhstan Mission

DAIRY DEVELOPMENT

- 97,000 cows
- Added 7,930 cows to existing dairies
- In 2014, added 22,681 head in new permit capacity
- 19.8% increase in cows since 2005

MoDak Dairy, Goodwin, SD

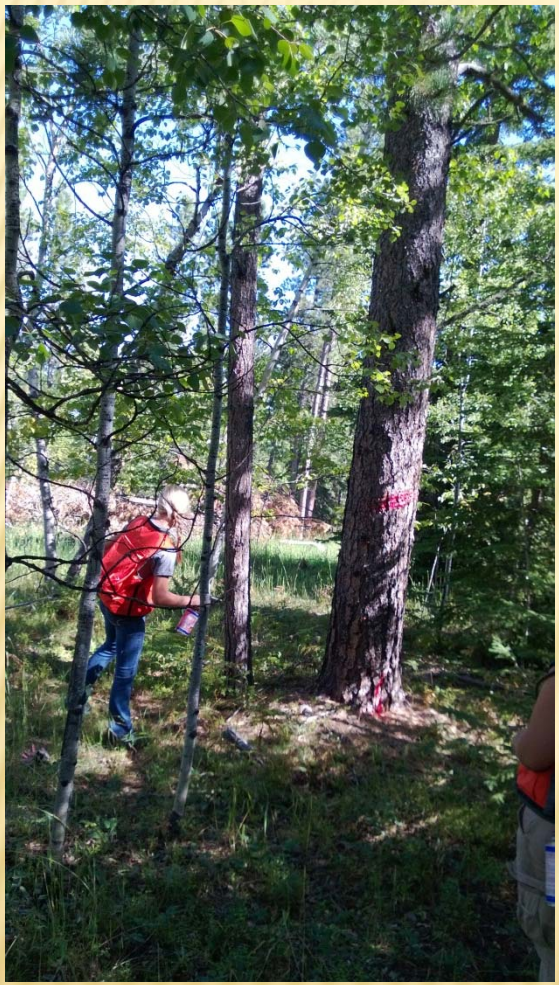
20 YEAR DAIRY TREND



LOCAL FORESTRY AND CONSERVATION

- Nine Community Forestry Challenge grants
- 32 communities re-certified as Tree City USA
- 846 students from 36 schools participated in the Arbor Day Poster Contest
- Funded 36 conservation program grants totaling $642,521

MOUNTAIN PINE BEETLE INITIATIVE



2012-2014

- $10,096,646 appropriated total

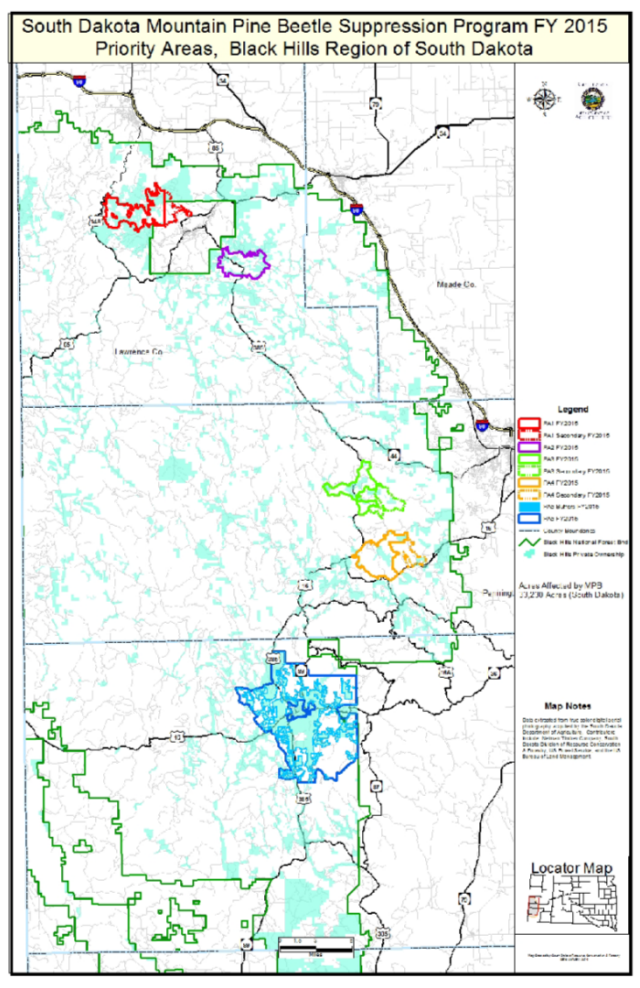
- Assisted 3,848 private landowners
- Surveyed 263,717 acres
- Marked 529,799 infested trees
- Cut and treated 439,602 infested trees

- Landscape-scale insect and disease area under the Healthy Forest Restoration Act in the Farm Bill

Creating a Healthy Forest & Treating Mountain Pine Beetles in the Black Hills (video)

- Visit http://www.forestphoto.com/ and search "Mountain Pine Beetle"

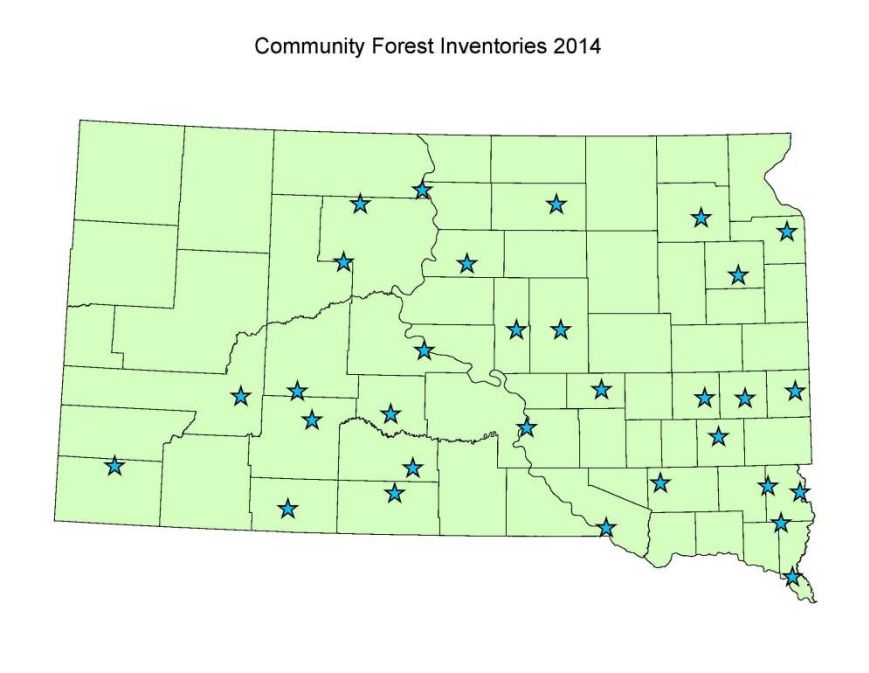
MOUNTAIN PINE BEETLE
2015 ALL LANDS APPROACH



- Six Priority Areas
- 520 Landowners signed up
- 14,413 Private Acres
- 12,614 Black Hills National Forest acres
- 15,000 acres in Custer State Park

URBAN FOREST INVENTORY & ASSESSMENT PROJECT

- South Dakota and Montana state partnership
- Inventoried tree resources in 31 communities
- Most conducted in small communities
  - Almost 36% of trees were ash
- Helps communities manage their tree resources



WILDLAND FIRE HIGHLIGHTS

- Wildfire Awareness Week
- Wildfire Suppression Cooperative Fire Agreement
- West Side Campus new building
- Wildland Fire Academy in Ft. Pierre

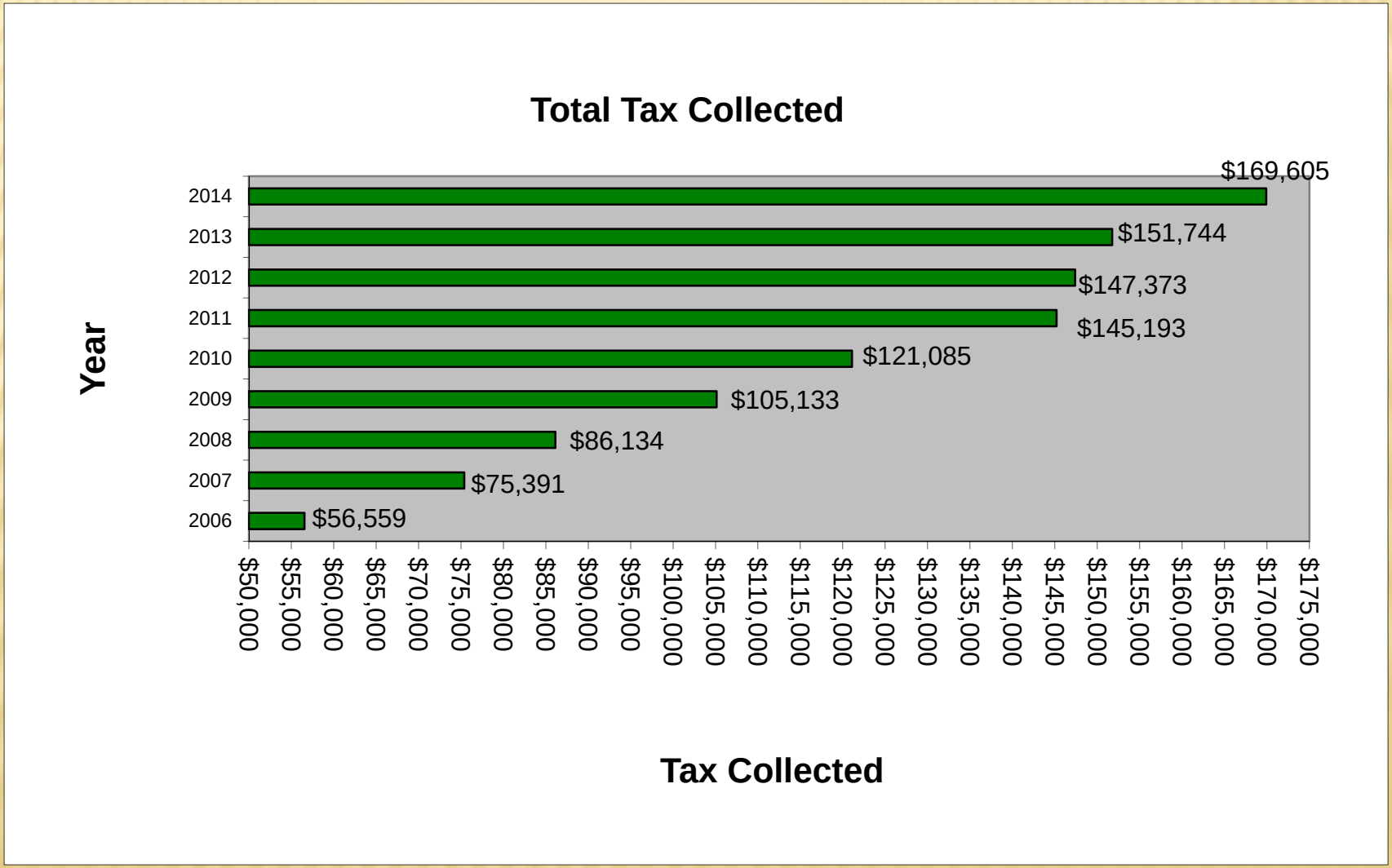
FIRE SUPPRESSION

- 486 fires on state, private and federal lands (10,443 acres)
- 944 acres of hazardous fuels treated
- Fire assignments in six states

2014 STATE FAIR NUMBERS

- 2014 attendance-210,465
- 15% attendance increase
- 7% increase in campers
- 59% grandstand ticket revenue increase
- 165 acres
- 90 buildings

STATE FAIR TAX REVENUES



MORE THAN A FAIR

77 other events in 2014

National Red Power Round Up
Attendance: 18,626
Total Revenue: $181,129

Wheel Jam
Attendance: 20,232
Total Revenue: $73,866

Total revenue generated from 2014 Year Round Events = $425,429

NORDBY EXHIBIT HALL FOR 4-H, YOUTH & COMMUNITY

- 46, 910 sq. ft. Exhibit Hall
- 30,000 sq. ft. of open exhibit space for 4-H exhibits and large events
- Multiple classrooms and a work room
- Large kitchen
- Performance stage
- Year round facility

2014 SOUTH DAKOTA AGRICULTURE BULLETIN

Collaborative project with:

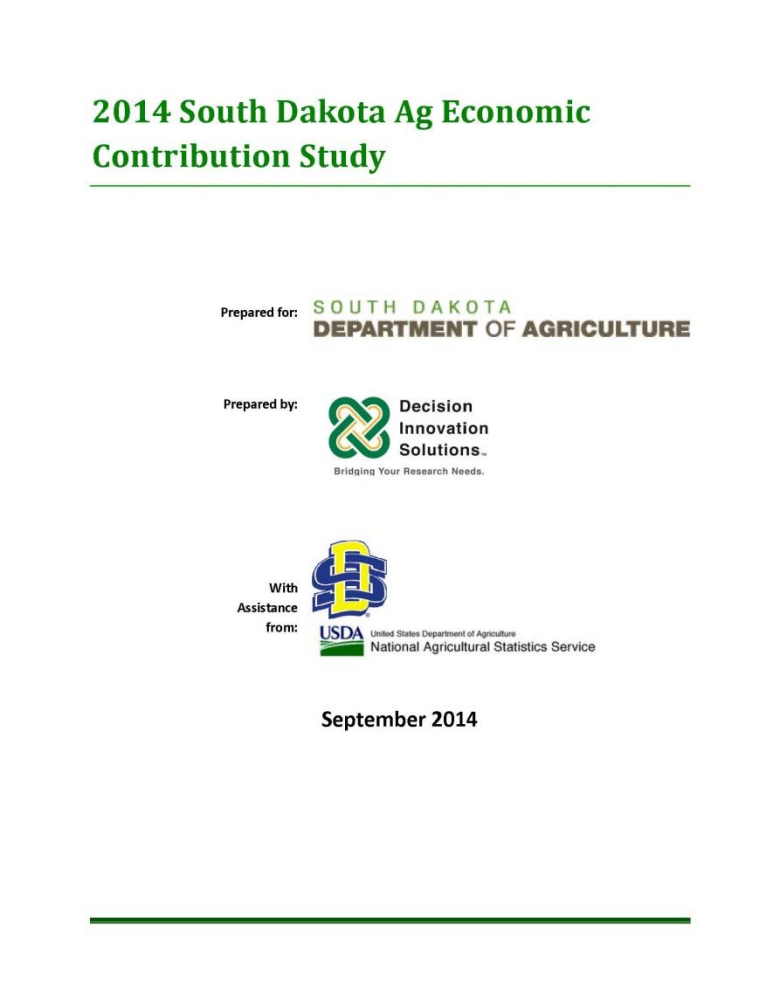
- National Agricultural Statistics Service
- Decision Innovation Solutions
- South Dakota State University Extension

Bulletin includes:

- NASS data
- Crop production and yields
- Livestock and poultry inventory
- Agricultural income and prices
- Ag Economic Contribution Study
- SD county profiles

Can be found at:
http://sdda.sd.gov/office-of-the-secretary/publications/
under "South Dakota Agricultural Statistics Book"

2014 SD AGRICULTURAL ECONOMIC CONTRIBUTION STUDY



2014 South Dakota Ag Economic Contribution Study

Prepared for: SOUTH DAKOTA DEPARTMENT OF AGRICULTURE

Prepared by: Decision Innovation Solutions. Bridging Your Research Needs.

With Assistance from: USDA United States Department of Agriculture National Agricultural Statistics Service

September 2014

A few key findings from the study:

- $25.6 billion impact, or more than 30% of South Dakota's total output
- 1 in every 5 jobs is ag-related (Over 115,000)
- 37 counties derive at least one half of their total output from ag

OTHER AGRICULTURAL ISSUES

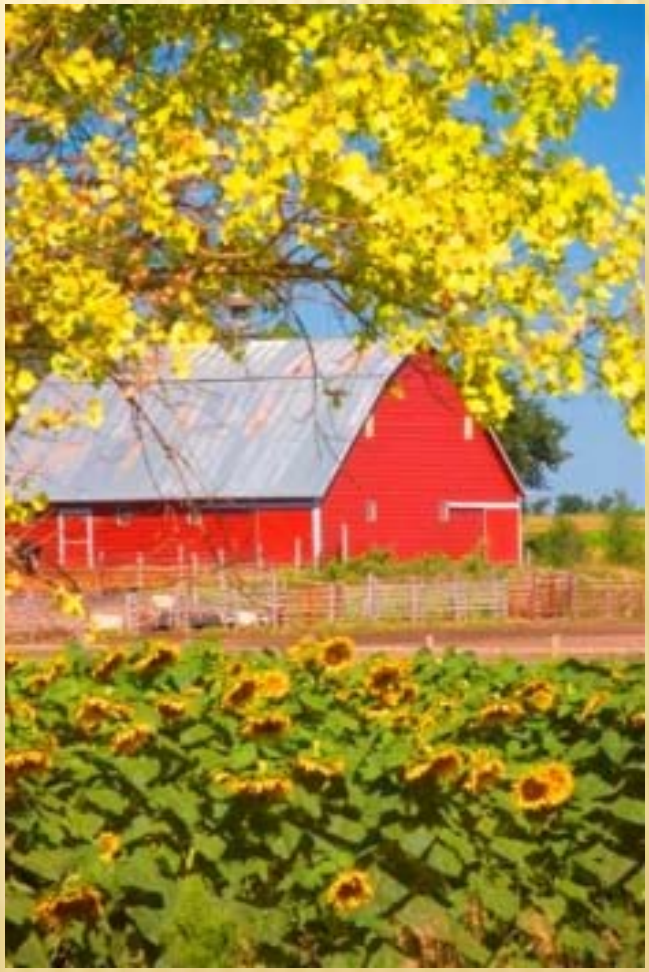
- Farm Bill implementation
- Railroad transportation issues
- Governor's Pheasant Habitat work group

AGENCY SPONSORED LEGISLATION

- **HB 1055 (Red Tape Repeal)**-repeal certain outdated and unnecessary statutes and administrative rules related to the Department of Agriculture.
- **HB 1056 (Red Tape Clean-up)**-revise certain provisions regarding the Department of Agriculture.
- **SB 45 (Raw Milk)**-revise certain provisions relating to the sale of unpasteurized raw milk.
- **SB 46 (State Fair Appropriations)** -make an appropriation of other fund expenditure authority to the Department of Agriculture for the construction of the Nordby Exhibit Hall at the South Dakota State Fair and to declare an emergency.
- **SB 47 (Coordinated Conservation Fund)**-make an appropriation from the coordinated natural resources conservation fund to the State Conservation Commission and to declare an emergency.

2015 AG/NATURAL RESOURCES LEGISLATIVE TOUR

- May 27-28-tentative date
- Northeast South Dakota
- Formal invitation to follow



SAVE THE DATE!

GOVERNOR'S AGRICULTURAL SUMMIT

July 9-10, 2015

The Lodge at Deadwood
Deadwood, South Dakota

THANK YOU

Questions?